



## Digital Inclusion:

Addressing the needs of Rural Communities in Malawi through the Digital Skills for All Approach

*Presented by:*

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# Speaker profile



Wangiwe is a communication practitioner and business development professional. Through her passion towards youth and community development, she founded Mzuzu E-Hub currently working as the Managing Director. She was recognized as one of 2019s Meaningful Business 100 for successfully combining profit and purpose to help achieve the UN SDGs, SASA/Global Startup Awards 2019 Female Role Model of the year Malawi and 2018 Community Builder awardee under the Social Impact Incubator Malawi. She supported the 2019 Youth Decide Malawi Campaign as a Youth Manifesto Champion and was one of Malawi's youth delegates at the 2019 Model African Union and the World Youth Forum.

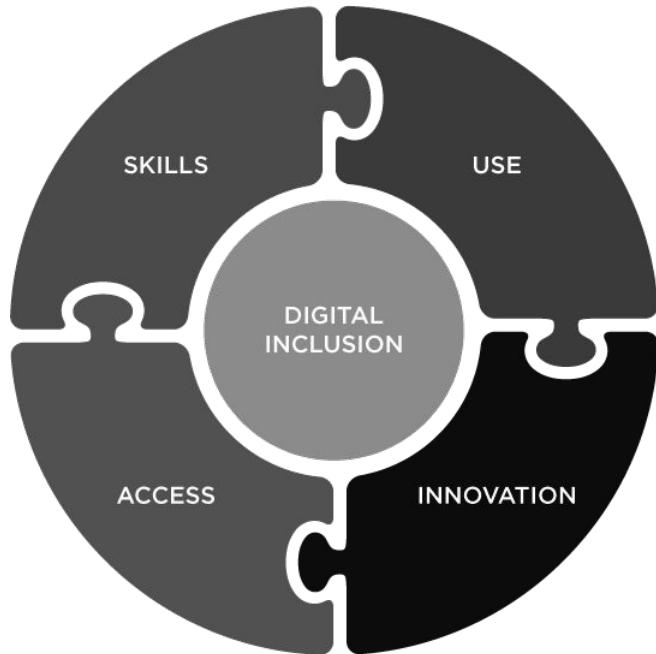
Wangiwe is a SEED BDS Advisor, African Women Entrepreneurship Cooperative (AWEC) alumni, #DOTYOUTH Street Team-Girls in ICT Alumni, Miller Center for Social Entrepreneurship Accelerator Program Alumni and Segal Family Foundation 2021/22 African Visionary Fellow. Wangiwe brings a pool of knowledge and expertise in organizational development from both corporate and development sectors towards enhancing socio-economic development.

# Today's conversation...



- Digital Inclusion: What's the fuss about it?
- Why do we need digitalization?
- How can we make tech-driven change long lasting?
- How can we better collaborate towards effective digitalization?
- About the Digital Skills For All Project approach
- Case Study: Rumphi, Likoma and Chizumulu
- It's not always rosy: Gaps encountered
- Lessons Learnt
- Recommendations

# Digital Inclusion- Whats the fuss about it?



Digital Inclusion is defined as “equitable, meaningful, and safe access to use, lead, and design of digital technologies, services and associated opportunities for everyone, everywhere.

# Why do we need digitalisation?

## New “literacy”

The world and speed of economy/business change anyway

## Scale

Wider reach/opportunities without physical boundaries

## Optimization

Delivering the impacts to the right people, at the right time



It's not my area.  
But we do need an expert  
to catch up on the trends.

# How can we make tech driven change long lasting?

## Dynamics

Technology changes rapidly, at an exponentially pace

## Adaptability

Continuous, iterative effort is key, going beyond one-shot resource/activity

## Long-term perspective

Not just *NOW* but also for future generations



We successfully completed  
an activity. Period.

# How can we better collaborate towards effective digitalization?

## Collaboration

Learn and grow efficiently and effectively

## Localization

“Best practices” are context-dependent, so we need collective knowledge

## Synergy

Amplify the impacts by scaling the work together



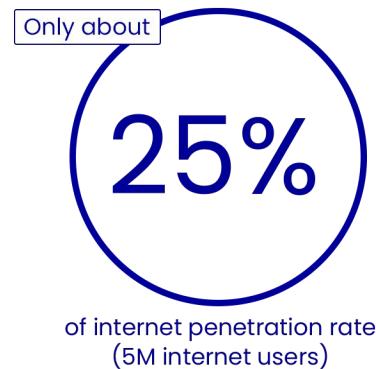
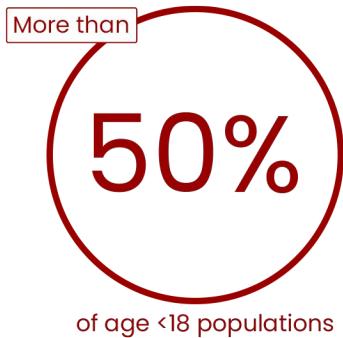
Our organization itself has enough talented people.

CREATING A DIGITAL SUSTAINABLE ECOSYSTEM

# INNOVATION



# Here in Malawi, innovation for *WHAT*?



Sources: [Population Pyramid.net](#), [The World Bank - Data](#), [Digital 2023: Malawi](#)

# About the Digital Skills For All Project



Established in November 2020 by the Mzuzu E-Hub with an aim to enhance youth and women's participation in the digital economy through skills development, enterprise support and access to emerging digital technologies in Malawi.

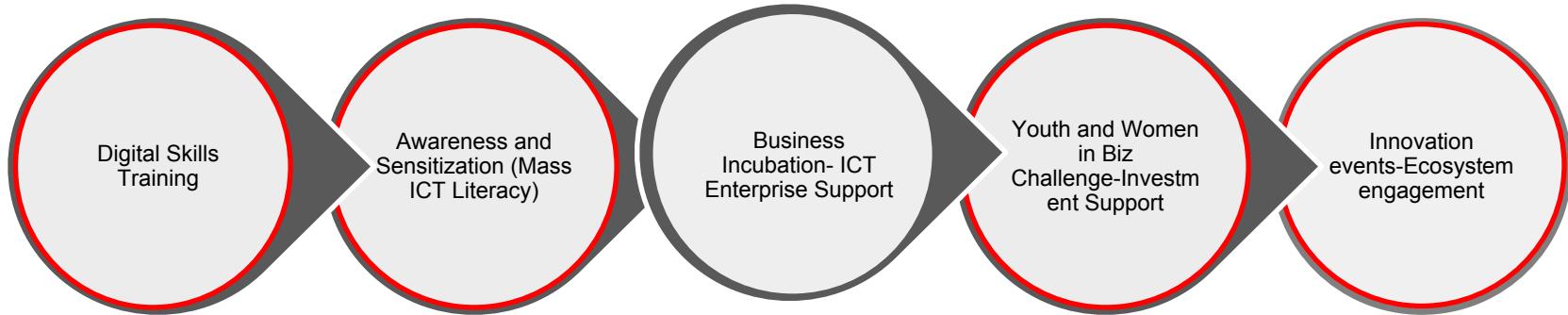
## Target Beneficiaries:

2060 youth and women across Northern Malawi

## Investment Support:

To date, it has attracted up to USD700,000.00 through various partners towards implementation

# The Digital Skills for all approach



## Partners:



Public-Private  
Partnership  
Commission

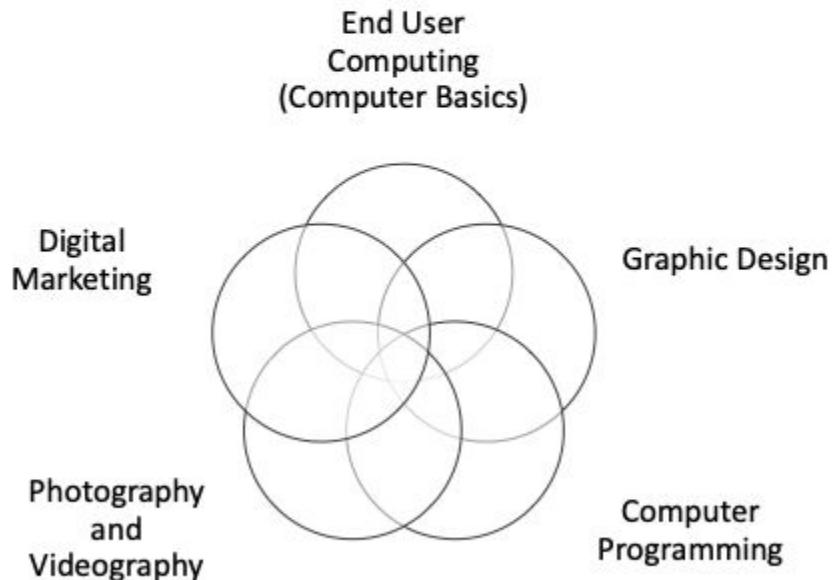


AfriLabs | Hub  
Member

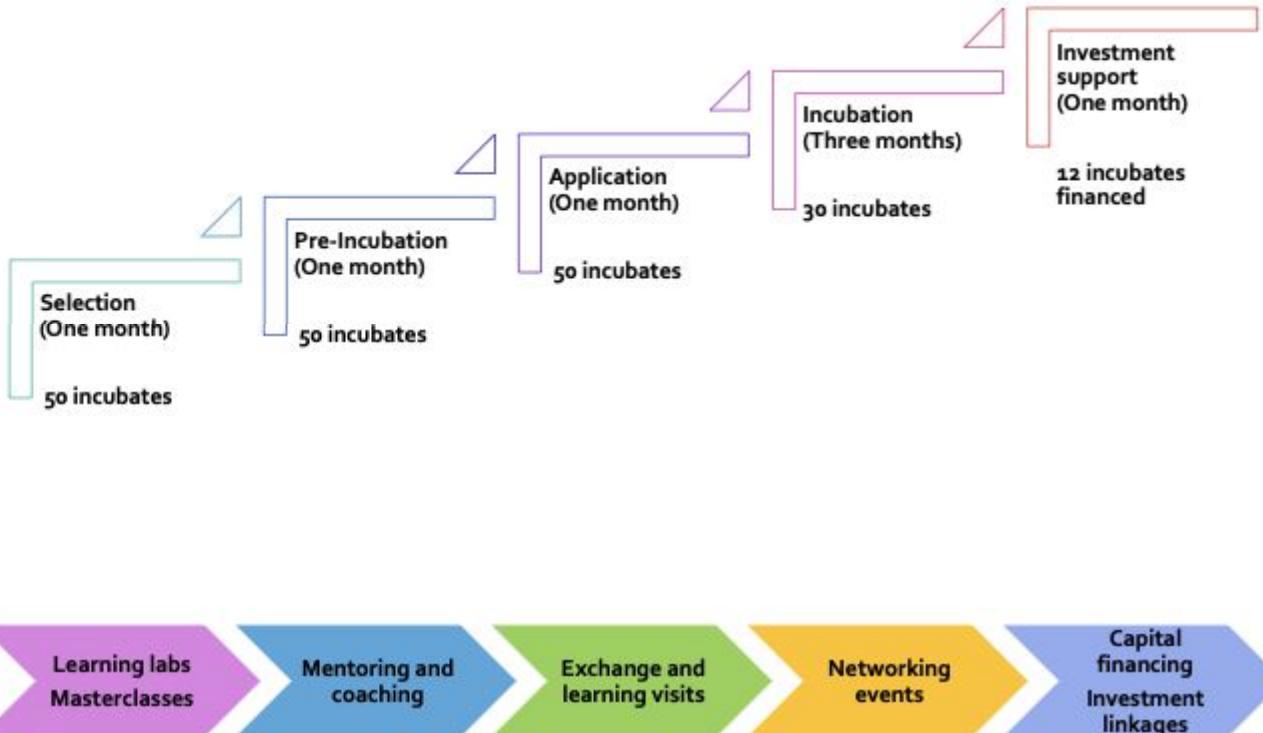
# MILE Overview



# Digital Skills Training Curriculum

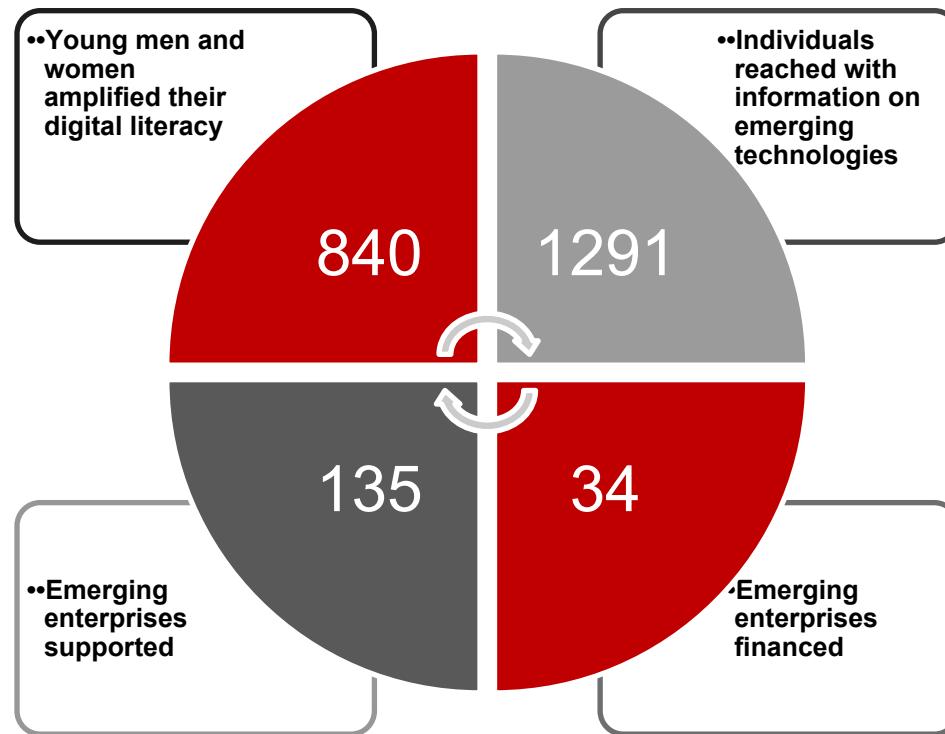


Duration: 12 weeks  
Assessment and certification currently supported by TEVETA



All incubates have access to Post incubation support upon completion of the program

## DS4All Impact Analysis- 2020-2023



- USD50,000 dispersed as seed capital

## Case Study: Digital skills training in Likoma



Visit: [https://youtu.be/0AZT\\_zvM9pU?si=oJInHmLNtCdKyz\\_9](https://youtu.be/0AZT_zvM9pU?si=oJInHmLNtCdKyz_9)

# It's not always rosy: Gaps encountered

## Digital Access and Infrastructure

Having worked across all districts in Northern Malawi, lack of digital access and available infrastructure ie resource hubs where they can access information and skills posed a big challenge

## Affordability of digital technologies

Rural community dwellers mostly live in poverty and the cost of maintaining digital technologies for their household is way out of reach. Some are able to buy a cheap cell phone but mostly not able to afford mobile data

## Logistics can get chaotic

One encounter in Likoma whilst disembarking the computers, one fell and broke. Not exactly what we needed at the time!

## Digital Motivation and Interest

Adoption and participation in the digital realm required adopting different approaches that would motivate and interest the rural community dwellers. If it's not interesting, we do not need it!

## Key lessons learnt

Collaboration is vital at different levels of implementation - Design to Implementation

Follow up program activities are an added value to beneficiaries- Think Sustainability!

Industry linkages ie apprenticeships, internships, learning visits contributed a lot towards exposure to the beneficiaries

Certification through TEVETA provided a level of recognition

## Recommendations

Access to digital literacy training through resource hubs, schools

Affordability-robust internet service, equipment

Participation- Digital exclusion should be a topic of discussion

Internet enabled devices or services that meet the needs of the user

Quality technical support to emerging startups/enterprises

**Anyone can support a digitally inclusive community – including you; it's easy!**

“To thrive within our communities, I believe we need enhanced leadership development amongst people. We need communities that are able to embrace creativity and innovation. To advance our development agenda, we need to approach the way we do things from a different point of view. Different makes a difference.”

# THANK YOU